

**The meeting was opened at 6 PM by President Joe Huber**

Joe welcomed our guests from Pulte and the CA board. Dave Messerol, Barb Lenta, Clifford Hudsick, and Derrick Morgan.

Pickleball board members in attendance: Joe Huber, Werner Rotach, Lori Yaworski, Phil Worley, Sharon Dvorak and Jean Paul Fauser.

Joe stated that the reason for the meeting was to inform everyone of where we stand on the fundraising for the four new courts. He indicated we were below our goal and was asking the membership where they want to go from here. A PowerPoint presentation then followed with Joe and Werner making the presentation.

**Overview of club's efforts to build 4 more courts in 2009**

Process started Nov. 12. We thought we needed \$65,000 now we learn we need around \$71,000. Joe described the different fund raisers we had. Also we had the plan for pledges. A meeting with Jon Cherry and Derrick Morgan to discuss what Pulte could do as far as underwriting our loan. Feb. 3 pledge program was stated. Pledge deadline was set for March 31.

The bottom line is: We will have to pay for the 4 more courts as a pickleball club. We have raised \$30,000 in pledges and \$15,000 from other fund raisers.

Joe introduced Werner Rotach club treasurer. Who started out by thanking the many volunteers who helped out with the fundraising events.

**Werner went on to give a summary of the donations.**

He mentioned that we could not get the proper information from Pulte Management regarding the actual cost of four new courts. No one seemed to have the accurate information. He finds it disturbing that we can not get information.

He proceeded to give a summary of the status of the pledges, to date. As you can see below we fell short of our projection:

- **Platinum: \$200 level**  
**Projected 50 = \$10,000    Actual 37 = \$7,400 or 74%**
- **Gold: \$150 level**  
**Projected 100 = \$15,000    Actual 91 = \$13,650 or 91%**

- **Silver: \$100 level**  
**Projected 200 = \$20,000    Actual 87 = \$8,700 or 43%**
- **Other: Actual \$135**
  
- **Totals:    Projected 350 = \$45,000**  
**Actual 215 = \$29,885 or 66%**  
**(% of Members Pledging = 26.5%)**

**Werner then presented an overview of the additional fundraisers that were had.**

Feeling very disappointed that we did not meet our goals. Again, we fell short of our goals.

		<u>Year 2009 Projected</u>	<u>Actual Thru 4/18/09</u>
<b>Sale of T-Shirts/Sweatshirts</b>		<b>5,325</b>	<b>787</b>
	<b>T-Shirts    Sweats</b>		
Projected	400      150		
Purchased	230      110		
Actual	151      41		
Advertising		<b>2,500</b>	-
<b>2009 Winter League, net</b>		<b>2,700</b>	<b>2,316</b>
<b>2009 Fall League</b>		<b>3,750</b>	
<b>Headliners Performance</b>		<b>6,850</b>	<b>3,298</b>
Projected	320		
Actual	215		
<b>Pulte Referral Fee</b>		<b>2,000</b>	<b>1,500</b>
<b>Membership Dues</b>			
2009		<b>700</b>	<b>1,050</b>
2010		<b>6,000</b>	
<b>Advertising Panels</b>		<b>4,500</b>	-
<b>Fund Raising</b>		<b>20,000</b>	-
<b>Other</b>		<b>500</b>	-
<b>Total</b>		<b>54,825</b>	<b>8,951</b>

**Werner then presented the cash report as of April 29, 2009.**

CASH REPORT - JANUARY 1 TO APRIL 18, 2009					JAN 1 - APRIL 18, 2009	
					Checking A/C	Building Fund
<b>BEGINNING BALANCE</b>					\$	9,161.72
<b>DEPOSITS</b>					<b>17,979.28</b>	<b>1,536.32</b>
2009 Dues - Renewals				180.00		
2009 Dues - New Members				870.00		
2009 Winter League				2,720.00		36.00
Headliners Performance				6,450.00		
HP - Sale of Soda/Water				113.00		
Equipment				3,439.36		
Sales Tax on Equipment				240.76		
Shirts				2,942.00		
Sales Tax on Shirts				205.01		
Fall League Banquet				315.00		
Donations (@ \$ 100)				500.00		
Other Donations				20.00		
Pulte Referral Fee						1,500.00
Other				(15.85)		
Interest						0.32
<b>DISBURSEMENTS</b>					<b>9,755.82</b>	
Pickleball Paddle Peddler				3,139.28		
Tee Shirts/Sweatshirts				790.00		
Winter League Refund				83.33		
Winter League Expenses				320.54		
Donation Refund				300.00		
Fall League Banquet				1,060.00		
Fall League Banquet Expenses				170.88		
Headliners Performance				3,265.45		
Club Expenses				223.29		
Sales Tax				403.05		
<b>TRANSFER TO BUILDING FUND</b>					<b>(13,464.00)</b>	<b>13,464.00</b>
<b>ENDING BALANCE</b>					\$	3,921.18
					\$	15,000.32

Actual funds in the building fund are \$15,000

In March 2009 our club had 512 members.

As of April 29 we have 823 paid members

We are growing at an average of 20 to 40 new members per month.

The need for four new courts is imminent.

### What do we do now?

Joe asked that with the pledges falling short and the fundraisers not meeting our goal, what should we do now?

- Should we collect the pledges now?
- If we don't make the goal we would have to refund all the money.
- With no leagues right now there is available time not being used.

Before the end of the pledge deadline a group of members made calls to all the 600 members who had not pledged to ask if they understood what we

were trying to accomplish and if they had any questions. Around 50% of the responses from people called who did not pledge stated they didn't feel we should pay for the courts and Pulte Homes should build them. The callers explained this was not going to happen and if we wanted more courts the pickleball players would have to pay for them.

Joe stated he is disappointed that we didn't get more pledges.

**The floor was open for questions from the membership:**

- Why pick up the pace when the CA board is ambivalent to our needs?
- Dave Meseroll stated the \$65,000+ is only for the cost of courts not permits etc. He also stated that the contractor would hold at the same price. The extra money was for the drainage area. We need an overall engineering layout plan for the site.
- Dave Messerol was asked if we could salvage the old courts and he stated they were closed as the location was unsafe.
- He was also asked can we get the basketball court back again.  
Answer: No because there are people who are using the court.
- Why not 2 courts instead of 4 courts? Joe said 2 courts may cost 60-70% the cost of 4 courts and then if we wanted to build 2 more courts later the total cost would be 20-40% higher.
- Derrick Morgan and Cisco Garcia were asked about the status of the new courts on other side of 278? They both said building them depends on the sale of houses.
- Did we send out for competitive bids when considering the construction of the existing 4 courts? Joe answered yes Dave Meseroll's did and Joe gave him a few potential contractors to request a bid from. We choose not the lowest or the highest bidder, but the best contractor after checking references showed the one we chose did nice work in our area building of tennis courts, etc.
- What about sponsorship panels around the courts? There is room for 24 panels. Joe answered this is still a possibility and we need approval from Dave Meseroll to do this.

- What about assessing each member a one-time \$90 signup fee? Joe answered if that happens the membership would decline and we would divide the pickleball players. But he would bring this to the PB Board meeting to discuss and vote upon.
- What about the issue that the property has not been given to us yet? Joe answered the CA Board indicated that if we had the money to build the courts then they would probably approve use of the land for the courts. That is why we went with the donation pledge program to raise the monies to do this.
- The big issue is getting people to give money to build courts needed. We see that they are not going give to play pickleball.
- It was suggested that we find out about the pickleball tournaments that are being held in Sun City Arizona and trying to get in touch with someone there to have the 2010 tournament in Sun City Hilton Head and approaching Pulte to build the courts for the advertising. It would be to there benefit to sell houses as it is advertised nationally.
- We need more members to step up and help as those who have worked so hard are burned out. We need new members on our committees.
- Joe addressed Clifford Hudsick. Will you give us the land? He stated that he does not own it. He feels Sun City needs more courts. He commends us for what we have done. He said don't give up the fight. The critical element is the describing the project and getting exactly the cost. Getting an answer on the cost has not been a simple process. He said we need and should have more courts.
- We asked the CA Board if they would put in the remainder \$20,000 into the capital fund for 2010? If we could raise another \$5,000 or \$10,000 to build next year would the board help us? With the \$15,000 we have now, would the Community Association finance the rest?
- Werner stated that if we were to build in 2010 the budget process starts in July. If we can not get them built this year we will have to

submit our request for 4 more courts in 2010 by this July to get into the 2010 capitol budget for next year.

**Joe introduced Mike Brennan regarding CPR training.**

Joe mentioned that we lost a member of our club this year on the courts. Mike Brennan is a volunteer for the Red Cross and is CPR trained. He is a certified instructor. They have classes every two weeks. Cost is \$40.00. Payment would be made to American Red Cross-Bluffton. American Red Cross will certify for the period of one year.

**In closing Joe asked that people sign up to help. The board will meet in late May to review the suggestions received tonight and decide our next moves.**

The meeting was closed by President Joe Huber at 7:40m.  
Respectfully submitted by: Sharon Dvorak, Secretary